

Ethics in Business Practice

Real estate is a business built on trust. Working ethically is essentially building a solid relationship with your clients, employer and peers. Build your real estate industry career/business, by building your reputation for high ethical business standards.

How You Will Benefit

- Secure a reputation as a real estate professional who maintains strict ethical business standards
- Improve your bottom line and receive recognition from your employer/broker.
- Solidify your reputation for client satisfaction and confidence.

"The Ethics in Business Practice course has made such a profound and positive effect on my thinking and actions as a REALTOR®"

- Stephen Barrett, REIC Student



Credit from this course may be applied towards an REIC designation program.

Ethics in Business Practice covers:

Importance of Ethical Business Practice

- Concept of moral reasoning
- Business ethics
- The ethics check
- Fundamental ethical values

Developing Ethical Values

- Imperatives for human conduct
- Intervention scenario
- Ethics puzzle

Ethical Decision Making

- Steps to ethical decision making
- Ethics pyramid
- Why ethical problems arise
- Grey areas in ethics
- Definition of success
- Review of industry and association codes

Upcoming Course

Date: April 24-26, 2019

Time: 9:00am-4:30pm

Location: BFL Insurance Office,
200-177 West Hastings Street, Vancouver BC

ALSO
AVAILABLE
ONLINE!



Real Estate Institute of Canada
Institut canadien de l'immeuble



PROFESSIONAL
ASSOCIATION OF
MANAGING
AGENTS





COURSE REGISTRATION FORM

Mr: _____ Ms: _____

Attendee Name: _____
First Middle Last

Mailing Address: _____ City: _____

Prov: _____ Postal Code: _____ Email*: _____
*required to send you registration confirmation

Phone (Home): _____ Business: _____ Cell: _____

Employer: _____ Position Title: _____

Course Name: REIC2600 - Ethics in Business Practice **Course Date:** April 24-26, 2019 9:00am-4:30pm

Course Location (classroom): BFL Insurance Office, 200-1177 West Hastings Street, Vancouver BC

Registration Policy:
 Course registration MUST be accompanied by payment in full. All registration fees MUST include GST/HST. Registrations without tax or full payment cannot be processed.

REIC Member Non-Member **Amount (\$)**

REIC Member / Candidate Fee: \$625 \$ _____

REIC Member Number: _____

Non-Member Fee: \$825 \$ _____

Subtotal: \$ _____

HST/GST: \$ _____

Total: \$ _____

How did you hear about this course?

REIC Staff Chapter REIC website REIC Member Other _____
(please specify)

METHOD OF PAYMENT (You can also register and pay online at www.reic.ca)

Cheque - Please make cheque payable to the Real Estate Institute of Canada

 Credit Card Number Expiry Date 3 or 4 digit CVV#

 Name on Card

 Signature

Cancellation Policy: Registration cancellations or transfers are subject to Administration fees:
 For full details, please see the Education Policy on the REIC website (at www.reic.com/COURSES/Education-Policy)

I have read and am aware of the terms and conditions as outlined in the REIC Education Policy

PLEASE COMPLETE & RETURN BY MAIL, FAX OR EMAIL:

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